

# PPC 2000

## *A Route Map for Project and Strategic Partnering*

Thursday 3 July 2003

Holiday Inn Kensington Forum, London

Conference  
Chaired by:

**NOEL FOLEY**

Public Sector  
Procurement and  
Construction Consultant,  
*Noel Foley Consultancy*

### **One-day conference covering key issues including:**

- The Future of Project Partnering & Strategic Procurement
- PPC 2000 – Key Features and New Processes
- Partnering in the Private Sector
- Partnering Central Government Projects and Programmes
- PPC 2000 – Pitfalls and New Initiatives
- Project Management – A View from the Frontline
- PPC2000 and Housing Projects
- PPC2000 and Engineering Projects

**\* Including 6 PPC2000 Project case studies \***

## **SPEAKERS**

**DAVID MOSEY**  
*Head of the Projects and  
Construction Group,  
Trowers & Hamlins*

**ROB WILKINSON**  
*Property Development  
Manager, Virgin Trains*

**KEVIN MURRAY**  
*Director of Construction  
& FM Services,  
Brian Farrington Limited*

**KEN PLATT**  
*Head of Property Services,  
London Borough of Lewisham*

**RUSSELL  
POYNTER-BROWN**  
*Executive Director,  
Dearle & Henderson*

**JOHN KIELY**  
*Director, FPD Savills*

**GEOFF NOBBS**  
*Commercial Manager,  
Wates Construction*

**STEVE LEE**  
*Assistant Head of Transportation,  
Surrey County Council*

# PPC 2000: A Route Map for Procurement

## Why this conference?

In the wake of "Accelerating Change" and the amalgamation of Rethinking Construction and the Construction Best Practice Programme, there is an ever greater recognition of project and strategic partnering as the basis to achieve improved performance in construction and engineering projects.

PPC2000 has now become a mainstream option for procurement of partnered projects and strategic programmes. Since its launch by Sir John Egan in September 2000, it has been adopted across the public and private sectors on projects totalling over £5billion in value.

This conference is a unique opportunity to gain an insight into the ways that this new form of contract has been tested in practice. Clients, consultants and constructors with first-hand experience will explain their reasons for selecting PPC2000, why it appears to meet their commercial and practical needs better than other forms of contract, and how it has measured up to the problems and challenges that are involved in procuring any project.

Speakers include PPC2000's author, David Mosey, and senior representatives from organisations who have used PPC2000 to deliver projects for central government, local government, the housing sector and the private sector. Case studies will cover projects in schools, housing, prisons, highways and rail.

We are all told that partnering is not an easy option, and that it delivers impressive results. Our speakers will provide clear guidance as to what work is involved in a partnered project, how PPC2000 links contractual relationships to project processes, and what benefits the partnered approach has achieved.

For those who want to test partnering under PPC2000 as a practical proposition, and raise questions relevant to their own projects, this conference draws together a range of speakers who should be particularly well-placed to provide the answers.

## Who should attend?

- Project Managers
- Architects and Engineers
- Constructors and Specialists
- Cost Consultants
- Legal Advisers and Partnering
- Local Authorities
- Housing Associations
- Construction and Engineering Clients in any sector

9.00 Registration and coffee

9.30 **Chair's Introduction and Keynote Speech**

### **The Future of Project Partnering and Strategic Procurement**

- Radical changes in the construction industry
- Client leadership in best value procurement
- Strategic and project partnering
- Whole-life costing
- Supply chain partnering
- The role of the partnering contract – changing views

**Noel Foley**

*Public Sector Procurement and Construction Consultant*

**Noel Foley Consultancy**

10.00 **PPC2000 – Key Features and New Processes**

- Selecting the partnering team
- Integrating the partnering team
- Integrating the project process
- Team-based controls and incentives
- Design and supply chain development
- Risk management
- Price certainty
- Early warning and dispute avoidance

**David Mosey**

*Head of the Projects and Construction Group*

**Trowers & Hamlins**

10.35 **Questions and Discussion**

10.45 Morning Coffee

11.00 **Partnering in the Private Sector**

- Criteria for a successful project
- Integrating project management, design and construction
- Meeting key project deadlines
- Targets and rewards
- PPC2000 case study of West Coast Trains – Station Development and Retail 2000 Programme

**Rob Wilkinson**

*Property Development Manager, Virgin Trains*

11.30 **Partnering Central Government Projects and Programmes**

- The drivers for Central Government procurement
- Particular HMPS requirements
- The rationale for strategic procurement
- Testing the rationale
- Why choose PPC2000
- PPC2000 case study – HM Prison Service project
- Supplier management under partnering
- Performance measurement
- Probity issues around long-term strategic partnering
- Cultural change

**Kevin Murray**

*Director of Construction & FM Services*

**Brian Farrington Limited**

\*  
CASE  
STUDY

\*  
CASE  
STUDY

It's easy to book – just call 020 7347 3574

# Project and Strategic Partnering

Thursday 3 July 2003  
Holiday Inn Kensington Forum  
London

12.00

## Partnering Local Government Projects

- The revolution in local government procurement
- Matching the requirements of members, client departments and technical departments
- Improving quality and controlling cost
- PPC2000 case study of Watergate Special Needs School

**Ken Platt**

*Head of Property Services, London Borough of Lewisham*

12.30

## Questions and Discussion

12.40

Lunch

13.40

## PPC2000 – Practical Pitfalls and New Initiatives

- Range of current projects and programmes
- Experience and feedback from PPC2000 users
- Ten practical pitfalls – and how to avoid them
- The future of PPC2000
- The role of partnering adviser

**David Mosey**

*Head of the Projects and Construction Group  
Trowers & Hamblins*

14.10

## PPC2000 and Project Management – A View From the Frontline

- The role of the client representative
- The practicalities of partnering
- New duties, new procedures, new attitudes
- Operating PPC2000 during the pre-construction and construction phases
- PPC2000 case study of Welwyn Hatfield District Council £40m Housing Repair and Maintenance Programme

**Russell Poynter-Brown**

*Executive Director, Dearle & Henderson*

14.40

## Questions and Discussion

14.50

Tea

15.05

## PPC2000 and Housing Projects

- PPC2000 and LSVT's
- Reducing cost and reducing time
- Managing the supply chain
- Challenges for the constructor through collaborative working
- PPC2000 case study of the Whitefriars £240m Housing Repair and Improvement Programme

**John Kiely, Director, FPD Savills**

**Geoff Nobbs, Commercial Manager, Wates Construction**

15.40

## PPC2000 and Engineering Projects

- Is PPC2000 right for engineering projects?
- How to tackle a Strategic Highways Programme
- Use of strategic alliancing
- Case study of Surrey County Council £340m Highways Programme

**Steve Lee**

*Assistant Head of Transportation, Surrey County Council*

16.25

## Questions and Discussion

16.40

Chairman's Closing Remarks

\*  
CASE  
STUDY

\*  
CASE  
STUDY

\*  
CASE  
STUDY

\*  
CASE  
STUDY

## Who are the Speakers?

### NOEL FOLEY

With over 30 years experience in the procurement of design and construction services, Noel has established pioneering strategic partnering and innovative procurement methods in a number of local authorities. He is also an advisor to the Local Government Task Force.

### DAVID MOSEY

Head of the Projects and Construction Group at Trowers & Hamblins Solicitors, advising on construction and engineering projects and in particular the development of innovative partnering and procurement documentation. A member of the Rethinking Construction National Strategy Panel and the CIC Partnering Taskforce, David drafted the CIC Model Heads of Terms for Project Partnering, PPC 2000 the ACA Standard Form of Contract for Project Partnering and the SPC2000 Standard Form of Contract for Specialist Partnering.

### ROB WILKINSON

Rob is currently responsible for implementation of capital investment and reactive maintenance of Virgin Trains stations and other facilities. He introduced PPC2000 for the delivery of station projects such as modern concourse ticket offices, platform canopies and traincrew resource centres. As a Project Manager Rob was also responsible for design and implementation of station facility improvement schemes at stations in the midlands and southwest, dealing primarily with railtrack and Virgin Trains under a framework agreement.

### KEVIN MURRAY

Kevin is Director of Management Consultancy Brian Farrington Ltd. He is a Chartered Surveyor and holds a masters degree in Construction Law. Kevin is the architect of the new Procurement Strategy for HM Prison Service's Property Services Group. The Procurement Strategy is based on Partnering and is in the implementation stage.

### KEN PLATT

Ken Platt is a building professional with more than twenty-five years experience of delivering property services. Radically re-shaping Property Services within Lewisham Council, Ken developed the concept of the 'intelligent client' and having introduced and championed 'Re-Thinking Construction' into Lewisham is currently engineering Lewisham's move to strategic partnering.

### RUSSELL POYNTER-BROWN

Executive Director, Dearle & Henderson Group Limited. He manages their Management and Procurement Consultancy Business Unit which provides a diverse range of strategic consultancy services. He specialises in advising clients on deriving added value returns from advanced procurement initiatives, including project and strategic partnering.

### JOHN KIELY

Director at FPD Savills John is responsible for procurement and project delivery services with FPD Savills Housing Consultancy. With 25 years experience as a building surveyor and project manager in residential and commercial sectors. Specialising in partnering projects in LSVT and ALMO as well as Technical Advisor role for funders.

### GEOFF NOBBS

Geoff is a Chartered Surveyor working in the Wates Group Commercial Team, which provides specialist advice and sets company policies and guidelines for the business streams across the UK. His particular field is contracts, bonds and warranties. He has been closely involved with introducing PPC 2000 within Wates and provides advice and coaching to the project teams.

### STEVE LEE

Steve Lee is a Chartered Engineer with many years' experience as a senior manager with Surrey County Council. He has joint responsibility for delivery of Surrey's Transportation Service, which has some 550 staff and a budget of £100m per annum. He is currently leading the development of the Highway Maintenance Strategy for Surrey.

Or book online at: [www.conferencesandtraining.com](http://www.conferencesandtraining.com)

